



ANNUAL REPORT 2016

Dear Wings Community:

We continue to have good news to share regarding our work at Wings. 2016 was truly a year of transition as we welcomed our Interim Executive Director, Robyn Slater. She effectively managed the transition in support of our staff, volunteers and board which enabled us to continue to serve our clients and achieve our mission of empowering women in need to pursue employment through advice, apparel, and advocacy. I would like to express my sincere gratitude to Robyn, our Wings Program Managers, Diane Mills (Frazer) and Ingrid Lis (Kennett Square), our outstanding volunteers and Board for working tirelessly to enable women to be successfully employed. I am also grateful to our Wings community for their support of me in my new role.

In spite of the changes, Wings served a record number of clients at both our Frazer and Kennett Square sites. We continue to offer workshops and support services to women regardless of where they are in their employment journey.

We are committed to our mission and will continue the work as long as there are women in need. With support and assistance from our Wings team and the community - individuals, groups and organizations, we are able to help women become self-sustaining for themselves and their families. We look forward to our ongoing work together to strengthen our community.

Best wishes,

Jacqueline Cody Downing, Board President

Client Income	Client Age	Client Race	County of Residence
Less than \$10K....59%	Under 25....20%	Black.....35%	Chester.....74%
Less than \$20K....24%	25-34.....28%	White.....33%	Delaware.....13%
Less than \$30K....15%	35-44.....19%	Hispanic...25%	Montgomery.....10%
More than \$30K.....2%	45-54.....21%	Other.....7%	Philadelphia.....3%
	55-64.....11%		
	65 +.....2%		

2016 Financial Profile

SOURCES OF INCOME

Grants	63,002
Contributions	43,504
Contract Revenue	34,153
Consignment Income	13,876
Special Events	44,687
In-Kind Contributions	40,974
Other Income	283

\$240,479

EXPENSES

Program	235,553
Administrative	37,109
Fundraising	35,250

\$307,912

CURRENT ASSETS

Cash & Cash Equivalents	136,997
Accounts Receivable	23,016
Prepaid Expenses	6,090
Security Deposits	5,455

\$171,558

LIABILITIES & NET ASSETS

Accounts Payable & Accrued Expenses	6,399
Unrestricted	143,544
Temporarily Restricted	21,615

\$171,558

In Kind Donations

Andie Summers
 Berkshire Hathaway Home Services Fox and Roach
 Boscov's
 Catherine's Plus Sizes
 Chester County Art Association
 Chester County Women's Commission
 Countryside Consulting
 CubeSmart
 Dansko
 Eileen Scardina, Mary Kay
 Family Services
 Gina Gannon, WEN
 Great Valley Women's Resource Group
 Greater Valley Forge HR Association
 Head to Toe Uniforms
 Immaculata University
 Invista
 Jane Mullany
 Kennett Square Golf Club-Women's Club
 Newcomers
 Paoli Hospital
 Pulse Beauty Academy
 Saint-Gobain
 SAP America Inc.
 Spot on Writing, Eileen McVety,
 Stone Barn Printing and Design
 SWEF (Society of Women Environmental Professionals of Greater Philadelphia)
 Vanguard
 Wayne Moving and Storage

Donors

\$10,000+

QVC, Inc.
 Brook Lenfest Foundation
 IMC Charitable Foundation

\$5,000-\$9999

Anonymous
 Beatty Foundation thru BNY Mellon
 Charter Foundation
 Chester County Fund for Women & Girls
 Jane Mullany
 United Way of Southern Chester County

\$2,000-\$4,999

Anonymous
 Boeing Employee Community Fund
 Dansko Foundation
 First Cornerstone Foundation
 First Niagara Foundation
 Michael & Pareez Golub
 Mary Anne Hawrylak
 Mary Pat Knauss
 MacElree Harvey Ltd.
 Phoenixville Community Health Foundation
 Stewart Huston Charitable Trust

\$1,000-\$1999

1830 Family Foundation
 Cost Family Fund
 Dansko
 Greater Valley Forge Human Resource Assn.
 Beverly Hattersley
 Kennett Run Charities, Inc.
 Nancy S. & Michael B. McLelland
 New Century Club of West Chester
 Newcomers Club of Central Chester County
 Lisa M. Pedrick DMD
 Rieker Incorporated
 Connie Rose

\$500-\$999

Nancy Arnosti
 Cope-Wardell-Ammon Associates
 Robert DiStanslao
 Nancy Dore
 Dana Dovberg
 Jacqueline Cody Downing
 Lorrie & Joe Fabrizio
 Nancy Feeney
 Eileen Fisher, Inc.
 Hankin Foundation
 Al Iacocca
 In Vision Eye Care, Inc.
 Karen Jones
 John Kramer
 Debra & Daniel Krzywicki
 John Maxwell
 Medgenics
 Kristina & Eugene Mitchell
 Martha Ortega
 Paoli Malvern Berwyn Rotary
 PreDoC, Inc.
 Rainer & Company
 Servpro Kennett
 Jane Tumpson & Reed Pyeritz
 W. L. Gore & Assoc.
 Bob & Mary Angela Williams
 Womens Business Connection of CC
 Carolos Yuste & Martha Kirby

\$250-\$499

Annie Mae, Inc., AMI Commercial Cleaning
 Arthur Hall Insurance
 Bank of America Charitable Foundation
 Paul Bevlock, CPA
 Bonnie Blank
 Countryside Consulting
 Michael & Karen D'Allaird
 Davicos Auto Repair
 Julie Elicker
 Julia Fisher
 Fulton Bank
 Gap Foundation c/o Cyber Grants
 Sandra Gorman
 Donna Hare
 Raymond Herb
 J. P. Morgan Chase
 Kenya Jacobs
 Carol Larkin
 McElwee & Quinn LLC
 Kimerly & Charles McGowan
 Charlene McGrady
 Fatima Patel
 Perna & Abracht, LLC
 Rafferty Subaru
 Summers & Zim's, Inc.
 Lori Thompson
 Natalie Travia
 Unruh, Turner, Burke & Frees
 Vanguard Community Fund