



Dear Wings Friends and Supporters,

Our 2017 annual report will update you on the continued progress of Wings for Success. Our Wings staff, volunteers and board work tirelessly to help women as they meet the challenges of obtaining and sustaining viable employment for themselves and their families. We are proud of our hard work and the positive impact that it has on the women we serve in our community.

Once again, we served a record number of clients through our clothing program and our workshops. Our support services also continue to provide valuable information and tools that enable women to meet the challenges they face on their path to employment. Thanks to the generous support of the community, we have met and exceeded our income targets which allowed us to meet the growing numbers of women in need.

We know the need for services provided by Wings for Success exists throughout Chester County and the surrounding areas. We are pleased to be able to expand our footprint in an effort to meet that need, especially in southern Chester County. The Kennett Square site has been open since 2015. Wings hosted its first event in Kennett Square, "Wine with Wings". It was thrilling to be a part of such a successful event which sold out. We look forward to repeating this success in 2018.

As the outgoing Board President, I continue to be awed and inspired by our Wings staff, volunteers, and board of directors. I am also grateful to our community for its support of Wings. It is because of the caring and commitment of everyone involved that Wings is able to continue to make a positive difference in the lives of the women we support and in the community. I would personally like to thank everyone for their ongoing support.

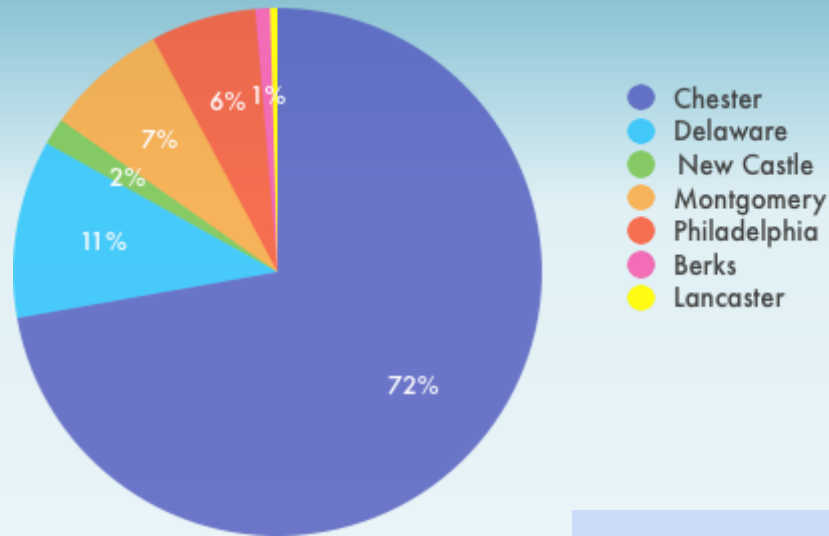
As we prepare to celebrate the 20<sup>th</sup> anniversary of Wings for Success, I am both honored and humbled to be part of such a strong and resilient organization. It is an organization which has stayed true to its mission even in times of tremendous change. Wings stands ready and committed to serve women in and around Chester County.

In gratitude,  
Jacqueline Cody Downing, Board President

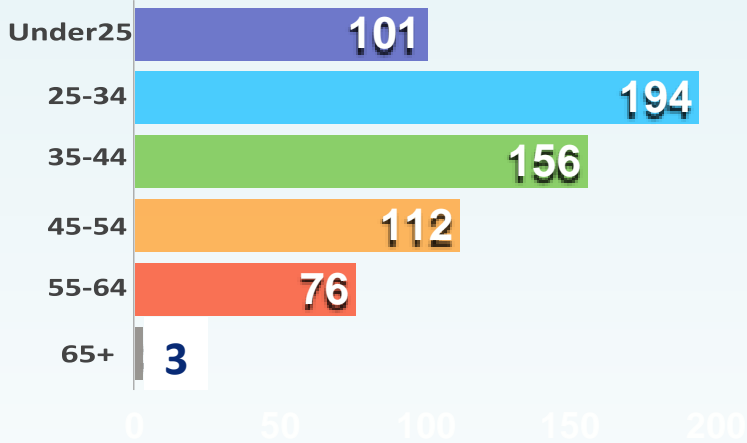
*Annual  
Report  
2017*

# Client Statistics

## Counties Served



## Client Age

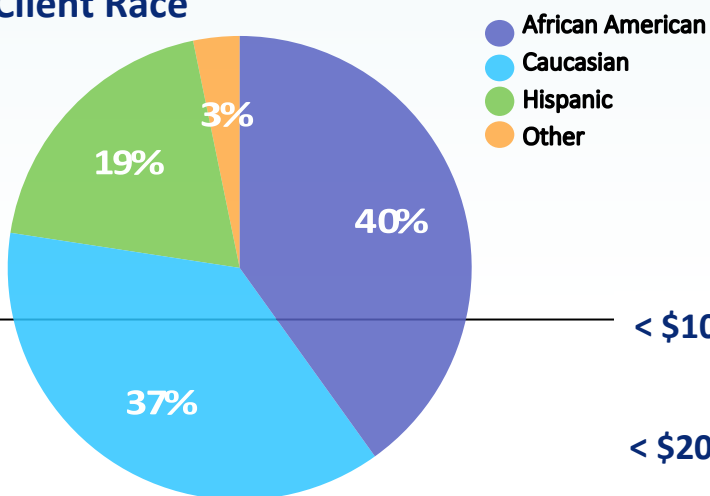


**OUR MISSION IS TO EMPOWER WOMEN IN NEED TO PURSUE EMPLOYMENT AND ECONOMIC SECURITY THROUGH APPAREL, ADVICE, AND ADVOCACY.**

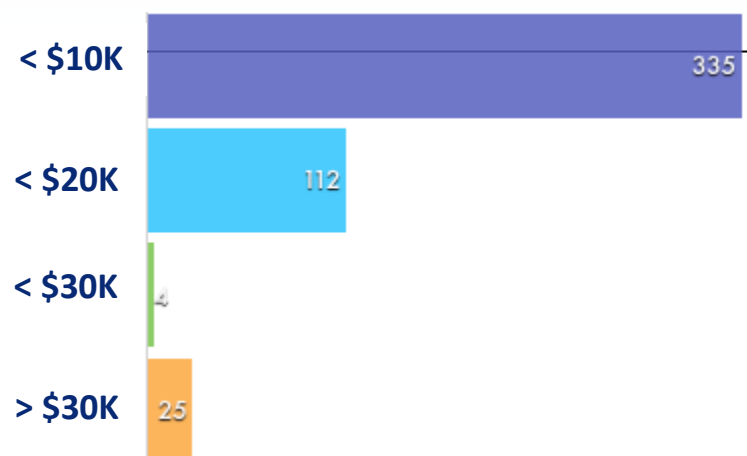
### In 2017 Wings for Success...

- Dressed 673 women
- Conducted workshops for 38 women
- Assisted 14 women in one-on-one Job Seeker Clinics

## Client Race



## Client Income



*Thank you to all of our supporters for helping us have a strong & successful 2017!*

**\$10,000+**

Anonymous  
Brook Lenfest Foundation

**\$5,000-\$9,999**

Chester County Fund for  
Women and Girls  
CCWFG Girls Advisory Board  
Genuardi Family Foundation  
IMC Construction  
Key Bank  
Lasko Family Foundation  
United Way of Southern  
Chester County

**\$2,000-\$4,999**

Anonymous  
Ammon Family Charitable  
Fund  
Boeing Corporation  
Fox and Roach Charities  
Francis & Frances Abbott  
Robert and Joan Dircks  
Foundation  
Emergency Aid of PA  
First Cornerstone  
Foundation  
Pareez Golub  
Lauren Niles  
Wendy & Allan Rayfield  
Jane Tumpson & Dr. Reed  
Pyerite  
Newcomers Club  
100 Women of Brandywine  
Valley

**\$1,000-\$1,999**

Melissa Albert  
The B&W Family Foundation  
Dansko Foundation  
Dash and Love  
Dolfinger-McMahon  
Foundation

**\$1,000-\$1,999 continued...**

Ethel Sergeant Clark Smith  
Foundation  
Beverly Hattersley  
Kennett Run Charities  
Kingstree Group  
Lindback Foundation  
Macelree Harvey, Ltd.  
Nancy S. & Michael B.  
McLelland  
Gwen & David Murphy  
Kennett Mushroom Festival  
Newcomers Club of Central CC  
Paoli/Malvern/Berwyn  
Rotary Club  
Dr. Lisa Pedrick  
Rainer and Company  
Wells Fargo

**\$500-\$999**

Benevity Community Impact  
BNY Mellon  
Bonnie & Jeffrey Blank  
Chester County Women's  
Commission  
Jackie Cody Downing  
Cope-Wardell-Ammon  
Associates  
Countryside Consulting  
Nancy Dore  
EMA Opticians, Inc.  
Lorrie Fabrizio  
Mary Pat and Keith Knauss  
Lights 4 Less  
Rotary Club of Kennett  
Longwood Rotary Foundation  
Team Patel  
Meher Mistry  
Jane Mullany  
Network for Good  
Martha & Alfonso Ortega  
Perna and Abracht, LLC.  
RDS Auto Group

**\$500-\$999 continued...**

Connie Rose  
Servpro  
Walters and Mason Retail-  
Altar'd State

**\$250-\$499**

Brandywine Fine Properties  
Randi & Carl Bushner  
Conestoga Valley Custom  
Kitchens  
Countryside Consulting, Inc.  
Karen & Michael D'Allaird  
Dana Dovberg &  
Tom Sammartino  
Karen & Jeff Fleming  
Franklin Mint Federal Credit  
Union  
Fulton Bank  
Kelly Gladfelter  
Sandra Gorman  
Teresa Halpern  
Al Iacocca  
Iacocca Law  
Kenya Jacobs  
Keystone Volvo Motors  
United Way of Delaware  
Carol Larkin  
McIntyre Associates  
Monarch Staffing  
Stifel Nicolas Advisors  
Rafferty Subaru  
Debra & Gary Shields  
Summers and Zim's, Inc.  
Team Toyota





## 2017 In-kind Donations and Services

Andie Summers	Immaculata University
Berkshire Hathaway Home Services Fox and Roach	Iron Hill West Chester
Bryn Mawr Rehab	Jane Mullany
Boscov's	Kennett Square Golf Club
Butterfly Reflections	Kennett Square Newcomers
Catherine's Plus Sizes	Kennett Square Area Middle School
Chatham Financial	Longwood Rotary Club
Chester County Art Association	Moody Analytics
Chester County Bar Association	Newcomers
Chester County Human Resources Association	Paoli Hospital
Chester County Women's Commission	Pat Ciarrocchi
Countryside Consulting	Pulse Beauty Academy
CubeSmart	QVC
Dansko	Ruby Slippers
Donna Hare	Saint-Gobain
A Dressy Deal	Scout and Molly's Boutique
Eileen Scardina, Mary Kay	Stone Barn Printing and Design
Evolveip	SWEP (Society of Women Environmental Professionals of Greater Philadelphia)
Family Services	Vanguard
The Gap Inc	Wayne Moving and Storage
Great Valley Women's Resource Group	UMB Fund Services
Greater Valley Forge HR Association	
Head to Toe Uniforms	

## 2017 Financial Profile

### Current Assets

Cash and Cash Equivalents	\$189,713
Accounts Receivable	\$20,134
Prepaid Expenses	\$10,946
Security Deposits	\$5,955
	<b>\$226,748</b>

### Liabilities &

### Net Assets

Accounts payable	
& Accrued Expenses	\$18,778
Unrestricted	\$207,970
	<b>\$226,748</b>

### Expenses

Program	\$228,497
Administrative	\$22,104
Development	\$8,793
	<b>\$259,394</b>

### Income

Grants	\$83,465
Contributions	\$43,226
Contract Revenue	\$41,050
Consignment	\$10,504
Special Events	\$55,622
In-kind	\$67,559
Other	\$779
	<b>\$302,205</b>

